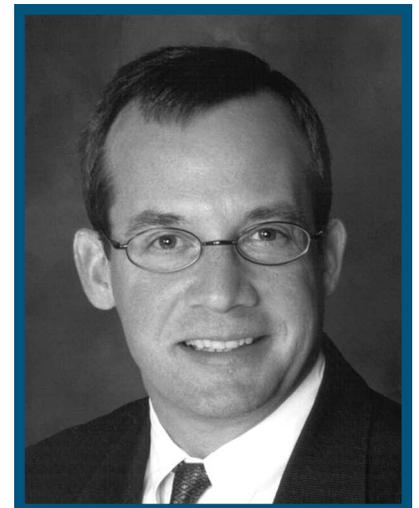


ACROSS ALL PROPERTY TYPES AND SERVICE GROUPS, TCN WORLDWIDE'S 1,200+ BROKERS AND SALESPEOPLE HAVE A WELL-EARNED REPUTATION FOR INDEPENDENT THINKING AND COOPERATIVE PROBLEM SOLVING IN MORE THAN 200 MARKETS WORLDWIDE.

> Executive Profile

H. Ross Ford III is President & CEO of TCN Worldwide, an international real estate consortium providing complete real estate solutions around the world. TCN Worldwide combines an entrepreneurial approach with years of local expertise in more than 200 markets worldwide.

Mr. Ford took over TCN Worldwide in 1998, orchestrating a national growth strategy successfully expanding the membership base of the organization and strengthening its financial and organizational structure. Mr. Ford is responsible for coordinating all aspects of these market leading firms. Recent focus has included new strategic alliances, international marketing and advertising campaigns, and developing web based information/knowledge and collaboration tools. Mr. Ford has over 20 years experience within the commercial real estate industry. His personal experiences include successfully managing an international real estate consortium; managing several regional offices as profit centers; integrating varied business units and objectives into a cohesive marketing and sales plan; and acting as designer, implementer and spokesman for corporate policy and initiatives.



H. Ross Ford III

Topics of Expertise include:

- Industry Consortiums, Shaping the Future
- Property & Market Data Management
- Collaborative Project Management
- Real Estate and Economic Cycles
 - Where We Are
 - Where We Are Going
 - How to Benefit
- Brokerage
- Lease Administration
- Business Development & Benchmarking